

Message Text

LIMITED OFFICIAL USE

PAGE 01 TANANA 00283 081444Z

ACTION AF-08

INFO OCT-01 ISO-00 PM-04 SSO-00 NSCE-00 INRE-00 NSC-05

SP-02 SS-15 CIAE-00 INR-07 NSAE-00 OMB-01 EB-08

COME-00 MC-02 ACDA-07 IGA-02 AID-05 XMB-02 L-03

TRSE-00 /072 W

-----081450Z 096016 /44

O R 081423Z FEB 77

FM AMEMBASSY TANANARIVE

TO SECSTATE WASHDC IMMEDIATE 8865

INFO DIA WASHDC

LIMITED OFFICIAL USE TANANARIVE 0283

E.O. 11652:N/A

TAGS: EAIR, MA

SUBJECT: HERCULES AIRCRAFT NEGOTIATIONS

REFS: (A) TANANARIVE 0205 (B) STATE 021543

1. LOCKHEED REPS PUTNAM AND PANTER RETURNED TANANARIVE FEB. 7 AND MET WITH SECRETARY GENERAL MINDEF LCOL RASOLOMALALA MORNING FEB. 8. ALSO ATTENDING MEETING WERE LCOL. RAKOTONIRINA, SENIOR AIR FORCE PILOT, AND LCOL. RAKOTOBÉ, COMMANDER OF AERONAVAL FORCES.

2. RASOLOMALALA REPORTED THAT FOR REASONS THAT ARE STILL NOT CLEAR MINISTER OF FINANCE HAS NEVER DIRECTED MALAGASY CHARGE WASHINGTON TO APPLY FOR EXIM BANK FINANCING FOR PURCHASE TWO HERCULES.

3. LOCKHEED REPS DELIVERED OFFER TO EXECUTE CONTRACT PRIOR COB FEB. 10 AT 1976 TERMS AND PRICES WITH DELIVERY DECM 77. TOTAL PACKAGE PRICE WOULD INCREASE APPROX. \$1.5 MILLION AFTER FEB. 19. THIS OFFER CLEARED WITH LOCKHEED MARIETTA.

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4. WHEN ASKED TO MAKE THE CONTRACT CONTINGENT UPON EXIM FINANCING, LOCKHEED REP PANTER COUNTERED WITH TENTATIVE OFFER TO MAKE CONTRACT CONTINGENT UPON GRANTING OF EXPORT LICENSE WITHIN NINETY DAYS OF SIGNING. IF AT THE END OF NINETY DAYS NO EXPORT LICENSE HAS BEEN ISSUED, LOCKHEED

WILL REFUND ALL PAYMENTS IN FULL. PANTER IS NOW TRYING TO CLEAR THIS OFFER WITH MARIETTA.

5. MEETING IS SCHEDULED FOR 0900 FEB. 10, AT WHICH TIME LOCKHEED WILL MAKE FIRM PROPOSAL ON CONTINGENCY CLAUSE. RASOLOMALALA PLANS TO HAVE CONSULTED PERSONALLY BOTH MINISTER OF FINANCE AND PRESIDENT RATSIRAKA.SHEINBAUM

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: COMMERCIAL AIRCRAFT, SALES
Control Number: n/a
Copy: SINGLE
Sent Date: 08-Feb-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977TANANA00283
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770044-0930
Format: TEL
From: TANANARIVE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770261/aaaacbu.j.tel
Line Count: 70
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: aeaacc9-c288-dd11-92da-001cc4696bcc
Office: ACTION AF
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 77 TANANARIVE 205, 77 STATE 21543
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Review Content Flags:
Review Date: 04-Apr-2005 12:00:00 am
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Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3375381
Secure: OPEN
Status: NATIVE
Subject: HERCULES AIRCRAFT NEGOTIATIONS
TAGS: EAIR, MA, US, LOCKHEED
To: STATE
Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/aeaacc9-c288-dd11-92da-001cc4696bcc
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